

Dear Sirs,

2018 at FAYARD has been acceptable and we are pleased that so many of you have been visiting us, again. The Dock utilization is on the right side of the 80% marker and the vessel activities are picking up. Besides maintenance the focus has been, and still is also directed at the Retrofits market for Scrubber. Ballast Water Management Systems and for other green retrofits such as battery package for electrical PSV DP2 operation.

### Retrofits; Scrubbers & Selective Catalytic Reduction(SCR)

Recently we have at FAYARD installed scrubbers in five vessels and have today a track record of 31 installed scrubbers and 6 SCR's. All projects are made in close cooperation with the Owner respective the Makers of the systems where the owner in each case is letting the respective Maker and FAYARD team up in being the "Turnkey Contractor" together. At the moment we have just launched the next retrofit project for a Chemical/Products Tanker.



### Retrofits; Energy Storage System

Also this spring we have had one more project regarding Energy Storage System(ESS) in terms of battery package allowing the vessel to operate the auxiliary engines at the energy efficient operational profile and either charging the batteries with power, or delivering power from the batteries, subject to the DP2 operational requirement. The Project was made in close cooperation with the Owner respective the Maker of the system. Driver of the requirement for ESS for this vessel; Owner's customer "Equinor"

### DOCKS UP TO 500.000 DWT

Dock 1:	303 x 45 x 7 m
Dock 2:	280 x 44 x 7 m
Dock 3:	315/415 x 90 x 8 m
Dock 4:	145 x 30 x 8 m
Dock pits:	4 pits in 3 of our docks up to 14.0 x 6.6 x 3.5 m
Repair berth:	700 m
Cranes: Up to	<b>1,200 Te</b>
Waste Water Treatment facilities	
Tank Washing Water disposal	
Water jetting:	3,000 m2 per day
Construction and assembly halls:	32,200 m2
Total area:	165,000 m2

### Retrofits: Ballast Water Treatment Systems

When owners are preparing for upcoming BWTS installations, the lead time from ordering of the Ballast Water System at the maker to the installation date is often a challenge for more owners. Also the time at the yard for installation is stressing for high efficiency FAYARD has together with Techcon Aps provided a containerized ATEX/IMO/USCG approved solution allowing the owners on the one side to purchase BWTS systems at Makers and delivered at FAYARD and on the other side knowing that the containerized solution ready for shipment at FAYARD can be installed nearly at any location decided by the owner Hafnia Tankers has successfully installed the first containers and the step wise approach has proven its worth.



See more of the containerized BWTS solution at: [FAYARD-BWTS-CONTAINER-Solution](#) where also downloads are available.



ISO 9001:2015  
ISO14001:2015



### Uwe Beck is now retired.

Our representative for Germany, Netherlands and Belgium has retired and is now enjoying his well deserved retirement. Thank you Uwe for your effort for FAYARD A/S.



For the German market, FAYARD is at [SMM 2018, 4.-7. September 2018 in Hamburg](#) introducing our new area sales manager. Please visit us at our booth in Hall 9 for a warm welcoming and a good conversation.



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2018 first five months: 72 Dockings, Dry Docks Utilization: 82%, Vessels delivered on time: 100%, Vessel size docked 2018: From DWT 60

If you do not want to receive further newsletters from FAYARD email us at [fayard@fayard.dk](mailto:fayard@fayard.dk)

Please Note in relation to GDPR - We have only your business card data

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