

# Merry Christmas and Happy New Year Dec 2017



Dear Sirs,

From all of us to all of you, a *Merry Christmas* and a *Happy New Year*.

Thank you for your confidence and good cooperation during the year 2017, it is highly appreciated and we are looking forward to do more business with you.

It is Christmas time and we have the pleasure of informing you that we can inform high activities in all 4 large graving docks throughout the Christmas and New Year celebrations.

The bookings are made and the dock schedule is nearly full.

Among the activities during Christmas and New Year are five scrubber installations in four RoRo vessels for two owners and in one ferry.

All five vessels' scrubber projects are made in close cooperation with the Owner respective the Makers of the scrubber systems where the owner in each case is letting the respective Maker and FAYARD team up in being the "Turnkey Contractor" together.

In the FAYARD scope is also Engineering of all the installation works, the electrical works, the piping works and interfacing inclusive of class approvals. In other words we are at FAYARD building competence and experience in Scrubber installations and have made - when the scrubber projects mentioned are completed - in total 35+ scrubber installations of various brands in a wide selection of vessel types.

Also, besides the scrubber installations mentioned above, we are during the Christmas and New Year celebrating servicing a diving support vessel, a cargo vessel, a shuttle tanker, a floating hotel vessel and a Offshore Supply Ship.

January 2018 is going to be busy as well as we continue the busy Christmas with a well occupied dock plan through out January as well.

## Preparing for upcoming BWTS installations

Looking at the Scrubber installations we also want to bring your attention to the installations of BWTS. At FAYARD we have the experience and competences regarding correct installation of the BWTS solution, regardless of the installation is to be in the existing structure, in a new structure or a container solution.

## 2017 at FAYARD, the short version

The 2017 has activity wise been an acceptable year for FAYARD. Not only have we had app. 120 vessels in for planned surveys and dockings but we also have succeeded in being selected as repair for a number of larger steel works in vessels. 83% of the vessels in FAYARD 2017 were from well known customers and 17% from new customers. Of our total sales 2017 only 13% was for Danish Owners clearly showing that FAYARD is a competitive international orientated service facility for a wide range of maritime purposes.

## Size Matters!

You have most probably heard that one before! In our case it's more relevant for our graving docks and our cranes. At FAYARD we are also servicing smaller vessels and a large crane is useful when "docking" in and out the most safe and efficient way.



DOCKS UP TO 500.000 DWT	
Dock 1:	303 x 45 x 7 m
Dock 2:	280 x 44 x 7 m
Dock 3:	315/415 x 90 x 8 m
Dock 4:	145 x 30 x 8 m
Dock pits:	4 pits in 3 of our docks up to 14.0 x 6.6 x 3.5 m
Repair berth:	700 m
Cranes: Up to	1,000 Te
Waste Water Treatment facilities	
Tank Washing Water disposal	
Water jetting:	3,000 m2 per day
Construction and assembly halls:	32,200 m2
Total area:	165,000 m2



**FAYARD is normally always open.**  
**This year only two nightshifts are manned to the minimum :**  
**- Sunday 24<sup>th</sup> December 2017,**  
**- Sunday 31<sup>th</sup> December 2017**

**Besides mentioned two nightshifts:**  
**"Business as usual"**



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